



Members Doing Business With Members!

GCBX Working For You!

What is Gulf Coast Builders Exchange, Inc – GCBX?

- The premier Trade Association representing the Commercial Contracting Industry in the region (Manatee, Sarasota and Charlotte Counties).
- Established in 1952.
- The GCBX Government Affairs and CCE are among the most effective in Local and State elections.
- The GCBX Mission is - ***Members Doing Business With Members*** - to strengthen the local economy.

Who are GCBX members?

- General contractors, Specialty Contractors, Industry Professionals, and Suppliers.
- GCBX represents the region's major General Contractors.
- Every member (Specialty Contractors, Industry Professionals, and General Contractors) has an equal vote and equal status in GCBX.
- ***The more members we have – the greater our voice to represent you and your business.***

Advocacy

- GCBX is currently working with County Elected Officials to improve procurement processes, fix 2050 to make it workable in Sarasota County, and led the efforts for reduced transportation impact fees in Manatee and Sarasota Counties.
- GCBX continues to work to curb unlicensed contracting in Manatee and Sarasota Counties.
- Supported the successful referendum for tax abatement for Economic Development in Manatee County.
- GCBX continues to work with State and Local Officials on Economic Development Initiatives that drive business and construction to the region, including; the World Class Rowing and Aquatic Sports Center, the 2017 World Rowing Championships, Orioles Baseball and the Villages of Lakewood Ranch South.
- The GCBX Political Committee supports candidates that share the same business friendly beliefs and principles as our membership.

Building Your Business

- Networking - providing members opportunities to network with like-minded business people
- Affinity programs save your company money
- Member to Member Discounts
- Educational Opportunities – to find better ways to improve your business
- Opportunities for bidding on local projects can be found on the GCBX website

History and Mission

The Gulf Coast Builders Exchange was formed in 1952 by a small group of 20 Sarasota contractors. It continues to serve the business needs of local building contractors and to promote "***Members Doing Business With Members.***" The organization has never lost sight of these objectives, and it takes pride in the fact that its members include some of the most respected and influential companies in the area.

The membership of the Exchange includes contractors, subcontractors, suppliers and others from affiliated industries. It concentrates its efforts on the building industry in Manatee, Sarasota and Charlotte Counties. Wholly owned by the membership, the Exchange is a not-for-profit trade organization operated by a volunteer board of directors representing a cross-section of the industry.

The organization prioritizes its efforts and resources according to the following principles:

- To promote fellowship within the membership in order to strengthen relationships between all trades, which in turn fosters ***Members-Doing-Business-With-Members*** for their mutual gain.
- To provide a communication tool for the industry for the dissemination of important information and training through meetings, seminars, forums, publications and other media.
- To operate an effective government affairs program to represent the interests of the industry and our members.
- To engage in civic involvement to improve the quality of life within the community.